

# **CMB Report**

**03M25 Results 31 March 2025** 







#### **Balance Sheet**

			Horizontal A	nalysis
	Current Period 2025PP	Previous Period 2025PP	TL Change	% Change
	31-Mar-2025	31-Dec-2024	31-Mar-2	025
ASSETS	29.966.256	31.255.366	(1.289.110)	-4%
Current Assets	10.705.485	11.950.430	(1.244.945)	-10%
Cash and cash equivalents	3.662.415	4.963.122	(1.300.707)	-26%
Trade receivables (net)	3.251.014	3.761.489	(510.475)	-14%
Other receivables (net)	178.789	120.431	58.358	48%
Inventories (net)	2.235.922	2.275.475	(39.553)	-2%
Prepaid expenses	1.377.345	829.913	547.432	66%
Non Current Assets	19.260.771	19.304.936	(44.165)	0%
Other receivables (net)	16.797	13.326	3.471	26%
Financial Investments	4.675.764	4.657.878	17.886	0%
IFRS 16 Right of Use Asset (net)	848.809	783.949	64.860	8%
Tangible asset (net)	10.325.103	10.433.642	(108.540)	-1%
Intangibles assets (net)	513.434	521.316	(7.882)	-2%
Goodwill	2.782.393	2.782.393	-	0%
Prepaid expenses	98.471	112.432	(13.961)	-12%





# **Balance Sheet**

			Horizontal An	alysis
	Current Period 2025PP	Previous Period 2025PP	TL Change	% Change
	31-Mar-2025	31-Dec-2024	31-Mar-20	)25
LIABILITIES	8.703.177	8.632.179	70.998	1%
Short-Term Liabilities	7.380.739	7.452.785	(72.046)	-1%
Bank loans (net)	3.530.445	2.711.617	818.828	30%
Trade payables (net)	3.116.177	4.131.037	(1.014.860)	-25%
Personnel related payables	165.515	84.856	80.659	95%
Other payables (net)	205.642	140.089	65.553	47%
Lease Liablities (Short Term)	87.996	61.948	26.048	42%
Deferred income	36.749	19.242	17.507	91%
Tax payables	98.677	129.444	(30.767)	-24%
Provisions				
-Provisions for personnels	84.186	119.377	(35.191)	-29%
-Other provisions	55.352	55.175	177	0%
Long-Term Liabilities	1.322.438	1.179.394	143.044	12%
Lease Liabilities (Long Term)	362.799	328.428	34.371	10%
Provisions				
-ETB provision	273.101	273.748	(647)	0%
-Other provisions	37.018	36.059	959	3%
Deferrred tax liabilities	649.520	541.159	108.361	20%







# **Balance Sheet**

			Horizontal A	nalysis
	Current Period 2025PP	Previous Period 2025PP	TL Change	% Change
	31-Mar-2025	31-Dec-2024	31-Mar-2	025
EQUITY	21.263.079	22.623.187	(1.360.108)	-6%
Parent Equity	21.263.079	22.623.187	(1.360.108)	-6%
Capital	10.117.305	10.117.305	-	0%
Legal reserves	4.199.723	4.073.812	125.911	3%
Other accumulated comprehensive income /				
(losses) not to be reclassed to profit or loss	(255.334)	(255.334)		
-Unrealized Gains on investments available				
for Sale	4.341.728	4.324.960	16.768	0%
Profits/losses from previous years	3.036.533	2.521.633	514.900	20%
Net Income/Loss	(176.876)	1.840.811	(2.017.687)	-110%
Total Equity and Liabilities	29.966.256	31.255.366	(1.289.110)	-4%







			Horizontal Analys	sis 2025PP
	Current Period Indexed 2025PP	Previous Period Indexed 2025PP	TL Change	% Change
	31-Mar-2025	31-Mar-2024	31-Mar-20	025
Revenue	4.297.130	5.992.773	(1.695.643)	-28%
Cost of sales (-)	(4.119.534)	(5.393.232)	1.273.698	-24%
GROSS PROFIT	177.596	599.541	(421.945)	-70%
Selling, marketing and distribution expense (-)	(54.762)	(37.530)	(17.232)	46%
General and administrative expense (-)	(288.193)	(255.960)	(32.233)	13%
Research and Development (-)	(5.312)	-	(5.312)	#DIV/0!
Other operating income	174.006	197.662	(23.656)	-12%
Other operating expenses (-)	(219.250)	(325.549)	106.299	-33%
OPERATING PROFIT	(215.915)	178.164	(394.079)	-221%
Income from investment activities	56.395	1.933	54.462	2817%
Financial income	466.471	322.980	143.491	44%
Financial expense (-)	(328.361)	(299.206)	(29.155)	10%
Monetary Gain&Loss	(48.223)	(51.151)	2.928	-6%
NET INCOME BEFORE TAXES FROM				
CONTINUING OPERATIONS	(69.633)	152.720	(222.353)	-146%
Tax income/expense for continuing operations	(107.243)	(150.508)	43.265	-29%
Tax income/(expense) for the period	-	(42.776)	42.776	-100%
Deferred tax income/(expense)	(107.243)	(107.732)	489	0%
NET PROFIT	(176.876)	2.212	(179.088)	-8096%







# P & L (Comprehensive Income)

## **Horizontal Analysis**

	Current Period Indexed 2025PP	Previous Period Indexed 2025PP	TL Change	% Change
	31-Mar-2025	31-Mar-2024	31-Mar-20	)25
Net Profit	(176.876)	2.212	(179.088)	-8096%
Items to be reclassified to profit or loss in subsequent periods (classified)				
Change in revaluation reserve of financial assets Transfer due to selling of Eterpark Tax regarding other comprehensive income that will	17.886	(238.347) (22.189)	256.233	-108%
be reclassified to profit or loss - Deferred tax income /(expense)	(1.118)	16.283	(17.401)	107%
Other comprehensive income/(loss)(after tax)	16.768	(244.253)	261.021	-107%
Total Comprehensive Income	(160.108)	(242.041)	81.933	-34%





#### **Equity Movement**

		Inflation Adjustment of Paid in Share		Unrealized Gain on Investments Available	Actuarial Gain /	Net Profit for the	Accumulated		
	Share Capital	Capital	Legal Reserves	for Sale	(Loss)	Period	Profits	Parent Equity	Total
Balances at January 1, 2024	191.447	9.925.858	3.824.447	3.904.261	(230.811)	3.768.036	542.210	21.925.448	21.925.448
Transfers	-	-	-	-	-	(3.768.036)	3.768.036	-	
Current year profit	-	-	-	(244.253)	-	2.212	22.189	(219.852)	2.212
Transfer due to selling of Eterpark	-	-	-	(22.189)	-	-	22.189	-	
Other comprehensive income - Net Unrealized Gain on Investments	-	-	-	(222.064)	-	-	-	(222.064)	(222.064)
Total Other Comprehensive Income	-	-	-	(244.253)	-	-	22.189	(222.064)	(222.064)
Balance @ 31 March 2024	191.447	9.925.858	3.824.447	3.660.008	(230.811)	2.212	4.332.435	21.705.596	21.705.596
Balances at January 1, 2025	191.447	9.925.858	4.073.812	4.324.960	(255.334)	1.840.811	2.521.633	22.623.187	22.623.187
Transfers		-	125.911	-	-	(1.840.811)	1.714.900	-	
Current year profit	-	-	-	16.768	-	(176.876)	-	(160.108)	(160.108)
Dividend paid	_	-	_	-	-	_	(1.200.000)	(1.200.000)	(1.200.000
Other comprehensive income - Net Unrealized Gain on Investments	-	-	-	16.768	-	-	-	16.768	16.768
Total Other Comprehensive Income				16.768			-	16.768	16.768
Balance @ 31 March 2025	191.447	9.925.858	4.199.723	4.341.728	(255.334)	(176.876)	3.036.533	21.263.079	21.263.079







## **Cash Flow**

	Current Period Indexed 2025PP	Previous Period Indexed 2025PP
	31-Mar-2025	31-Mar-2024
A. CASH FLOWS FROM OPERATING ACTIVITIES	(398.292)	(383.566)
Profit before tax, minority interest and loss on net monetary position	(69.633)	152.720
Adjustments to reconcile net profit/loss for the period	424.126	509.048
Adjustment related to depreciation and amortization expense	356.960	342.558
Adjustments for gains from the disposal of PPE classified for sale	2.681	(528)
Adjustment related to allowance for doubtful receivable	1.560	(2.246)
Adjustment related to provision for inventory impairment	1.121	1.718
Adjustment related to provisions	76.927	109.098
Adjustment related to employee termination benefits	62.835	42.129
Adjustment related to provision for litigations	(224)	(4.026)
Adjustment related to recultivation provision	5.311	10.046
Adjustment related to other provisions	9.005	60.949
Adjustment related to interest expense and income	(63.850)	50.353
Interest income	(379.311)	(232.184)
Interest expense	269.332	246.538
Financial (income)/expense <i>net</i>	46.129	35.999
Adjustments for other items that give rise to cash flows from investing or financing activities	(53.865)	-
Adjustments for losses/(gains) arising from the disposal of fixed assets	(2.530)	(20)
Adjustments for fair value losses/(gains) of financial investments	-	(1.913)
Adjustment related to fair value decrease/(increase) of derivative financial instruments	-	(5.891)
Net monetary gain/(loss)	107.803	15.391
Changes in working capital	(650.868)	(933.814)
Trade receivables	508.897	564.090
Other receivables related to operations	(4.493)	7.541
Inventories	38.432	105.173
Prepaid expenses	(339.092)	(587.193)
Trade payables	(1.014.860)	(1.085.403)
Employee benefits	80.659	96.091
Other payables related to operations	65.553	(2.867)
Deferred income	17.507	(28.464)
working capital	(3.471)	(2.782)
Cash flow from operations	(296.375)	(272.046)
Payments provided to employee benefits	(79.098)	(103.847)
Payments for other provisions	(3.559)	(2.811)
Tax payments	(19.278)	(5.120)
Other cash-in / (cash-outs)	18	258







# Cash Flow (continue)

		Previous Period Indexed 2025PP
	31-Mar-2025	31-Mar-2024
B. CASH FLOWS FROM INVESTING ACTIVITIES	(180.394)	36.488
Cash in flow related to purchases of tangible assets	4.612	117
Cash out flow related to purchases of tangible assets	(185.006)	(334.957)
Dividend received	-	-
Cash in flow related to investing activities	-	324.242
Cash Inflows Due to Share Sales or Capital Decrease of Subsidiaries	-	47.086
C. CASH FLOWS FROM FINANCING ACTIVITIES	(268.245)	438.219
Proceeds from borrowings	3.883.035	1.130.777
Repayment of borrowings	(2.683.035)	(671.857)
Dividends paid	(1.200.000)	-
Interest paid	(595.866)	(177.977)
Interest income	379.311	232.184
Leasing borrowings	(43.306)	(80.780)
Other cash/ (cash out)	(8.384)	5.872
Net increase (decrease) in cash and cash equivalents before the effect of		
foreign currency translation differences	(846.931)	91.141
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE		
PERIOD	4.963.122	4.321.669
Monetary loss effect on cash	(453.776)	(565.786)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	3.662.415	3.847.024







# CASH & CASH EQUIVALENT

	31-Mar-25	31-Dec-24
Bank accounts (including short-term time deposits)	3.507.287	4.898.492
Checks with maturities until report end	155.128	64.630
	3.662.415	4.963.122





#### FINANCIAL ASSETS (Non-current)

	31-Mar-2025		31-Dec-2024	
	%	Amount	%	Amount
Çimsa Çimento Sanayi ve Ticaret Anonim Şirketi				_
(Çimsa)	8,98	4.373.067	8,98	4.355.181
Arpaş Ambarlı Römorkaj Pilataj Ticaret A.Ş. (Arpaş)	16,00	185.120	16,00	185.120
Liman İşletmeleri ve Nakliyecilik A.Ş. (Liman				
İşletmeleri)	15,00	105.203	15,00	105.203
Ambarli Kılavuzluk AŞ	16,00	3.965	16,00	3.965
Altaş Ambarlı Liman Tesisleri A.Ş. (Altaş)	14,00	8.409	14,00	8.409
		4.675.764		4.657.878

Financial Assets movement	January 1, 2025	Change	Selling	March 31, 2025
Çimsa	4.355.181	17.886	-	4.373.067
Arpaş	185.120	-	-	185.120
Liman İşletmeleri	105.203	-	-	105.203
Altaş	3.965	-	-	3.965
Ambarlı Kılavuzluk	8.409	-	-	8.409
	4.657.878	17.886	-	4.675.764





#### SHORT-TERM FINANCIAL DEBTS (NET)

	31 March 2025	<b>31 December 2024</b>
Less Than 3 Months	637.234	800.726
3 Months < 12 Months	2.893.211	1.910.891
	3.530.445	2.711.617

	Loan	Interest Accrual	Total
Opening	2.586.480	125.137	2.711.617
Inflation Accounting Impact	(236.480)	(12.537)	(249.017)
Addition	3.883.035	269.332	4.152.367
Interest capitalized during the period	-	194.379	194.379
Payment	(2.683.035)	(595.866)	(3.278.901)
31 March 2025	3.550.000	(19.555)	3.530.445

	Loan	Interest Accrual	Total
Opening	2.589.247	194.430	2.783.677
Inflation Accounting Impact	(355.098)	(10.038)	(365.136)
Addition	1.130.777	246.538	1.377.315
Payment	(671.857)	(177.977)	(849.834)
31 March 2024	2.693.069	252.953	2.946.022





#### SHORT-TERM FINANCIAL DEBTS (NET)

Leasing	31 March 2025	31 December 2024
Payables from short-term leases	87.996	61.948
Payables from long-term leases	362.799	328.428
	450.795	390.376

Leasing	31 March 2025	31 March 2024
Opening	390.376	431.507
Inflation Accounting Impact	(35.382)	(54.726)
Disposal	(302)	-
Addition	117.726	96.008
Interest expenses	21.683	21.126
Payment	(43.306)	(80.780)
31 March	450.795	413.135



# **SHORT-TERM TRADE RECEIVABLES (NET)**

	31-Mar-25	31-Dec-24
Accounts receivable (Net)	2.742.975	2.806.159
Checks and note received	438.276	812.200
Due from investments	11.828	73.002
Due from other related parties	57.935	70.128
Doubtful debt	45.426	48.299
Less: provision for impairment	(45.426)	(48.299)
	3.251.014	3.761.489

# ${\bf SHORT\text{-}TERM\ TRADE\ PAYABLES\ (NET)}$

	31-Mar-25	31-Dec-24
Accounts payables (net)	3.006.060	4.068.573
Due to affiliates	5.822	4.622
Due to related companies	103.276	50.884
Due to shareholders	1.019	6.958
	3.116.177	4.131.037





#### DOUBTFUL RECEIVABLES MOVEMENT

	31-Mar-25	31-Mar-24
1 January	48.299	95.255
IAS29 Adjustments	(4.415)	(12.462)
Provision expense	1.560	(2.246)
Collections	(18)	(258)
Period end	45.426	80.289

#### AGING FOR RECEIVABLES

	NOT OVERDUE RECEIVABLES		OVERDUE F	RECEIVABLE	S		
		0-1 Month	1-2 m	2-3 m	3-4 m	4 m>	Total
31 March 2025	2.902.597	260.806	17.835	_	13	_	3.181.251
31 December 2024	3.437.628	179.609	820	117	27	158	3.618.359







## SHORT-TERM OTHER RECEIVABLES (NET)

	31-Mar-25	31-Dec-24
		_
Deferred VAT	99.587	105.214
Insurance receivables	326	523
Dividend receivables	53.866	-
Due from personal	22.345	12.947
Other	2.665	1.747
	178.789	120.431

#### **SHORT-TERM OTHER PAYABLES (NET)**

	31-Mar-25	31-Dec-24
Deposits and guarantees taken	10.184	8.932
Taxes and funds payable	93.924	46.323
Other payables	101.534	84.834
	205.642	140.089





#### PERSONNEL RELATED PAYABLES

	31-Mar-25	31-Dec-24
Social security withholdings payable	84.679	33.923
Taxes and funds payable for personnel	49.797	32.870
Due to personnel	31.039	18.063
	165.515	84.856

#### **DEFERRED INCOME**

	31-Mar-25	31-Dec-24
Advances taken for purchases	36.749	19.242
	36.749	19.242

#### LONG-TERM OTHER RECEIVABLES (NET)

	31-Mar-25	31-Dec-24
Deposits and guarantees given	16.797	13.326
	16.797	13.326







#### **INVENTORIES**

	31-Mar-25	31-Dec-24
Raw materials and supplies	1.410.062	1.500.486
Semi-finished goods	379.268	441.616
Finished goods	313.168	270.065
Goods in transit (*)	133.424	63.308
	2,235,922	2.275.475
Inventory impairment	1.121	1.718

(\*) Goods in transit is consist as of March 31, purchased but not delivered of petcoke and coal.







# PROPERTY, PLANT AND EQUIPMENT

Transfers from construction-in-

	construction-in-					
	<b>January 1, 2025</b>	Additions	progress	Disposals	March 31, 2025	
Cost						
Land and land improvements	3.292.897	-	-	-	3.292.897	
Buildings	7.040.641	-	-	-	7.040.641	
Machinery and equipment	34.150.484	469	9.855	(27.815)	34.132.993	
Furniture, fixtures and motor vehicles	1.883.052	2.583	21.444	(929)	1.906.150	
Leasehold improvements	1.626.672	-	-	(3.067)	1.623.605	
Construction-in-progress	316.302	181.954	(31.299)	-	466.957	
<u>Total</u>	48.310.048	185.006	•	(31.811)	48.463.243	
<b>Less: Accumulated Depreciation</b>						
Land and land improvements	2.311.694	9.915	-	-	2.321.609	
Buildings	5.529,276	36.756	-	-	5.566.032	
Machinery and equipment	27.354.075	206.081	-	(25.784)	27.534.372	
Furniture, fixtures and motor vehicles	1.430.988	27.736	-	(878)	1.457.846	
Leasehold improvements	1.250.373	10.975	-	(3.067)	1.258.281	
Total	37.876.406	291.463	-	(29.729)	38.138.140	
Property, plant and equipment, net	10.433.642				10.325.103	







# **INTANGIBLE ASSETS**

# Transfers from construction-in-

	construction-in-				
	January 1, 2025	Additions	progress	Disposals	March 31, 2025
Cost Rights and Other Intangibles	1.278.160	-	-	-	1.278.160
Less: Accumulated Amortization Rights and Other Intangibles	756.844	7.882	-	-	764.726
Intangible assets, net	521.316				513.434

# **GOODWILL**

	31-Mar-25	31-Dec-24
Ladik Cement Factory	2.731.624	2.731.624
Çarşamba RMX Concrete Plant	5.942	5.942
Beykoz RMX Concrete Plant	44.827	44.827
	2.782.393	2.782.393







## PROVISIONS FOR PERSONNEL

	31-Mar-25	31-Dec-24
Provision for vacations	59.898	40.132
Jestion Provision	24.288	79.245
	84.186	119.377

#### **SHORT-TERM OTHER PROVISIONS**

	31-Mar-25	31-Dec-24
Litigations	44.077	48.818
Other provisions	11.275	6.357
	55.352	55.175

#### LONG-TERM PROVISIONS

	31-Mar-25	31-Dec-24
Provision for Recultivation	37.018	36.059
	37.018	36.059





## PROVISIONS MOVEMENT

31 Mar 2025	Litigations	Vacations	Jestion	Other Provisions
1-Jan-25	48.818	40.132	79.245	6.357
IAS29 Adjustments	(4.463)	(3.669)	(7.245)	(582)
Charge for the year	-	23.447	-	-
Interest due to discounting of the provision	360	-	24.074	9.005
Payment (-) (Gain)/Loss from change in provision due to change in	(54)	(12)	(71.786)	(3.505)
estimations	(584)	-	-	-
Period end	44.077	59.898	24.288	11.275

31 Dec 2024	Litigations	Vacations	Jestion	Other Provisions
1-Jan-24	74.162	52.935	118.861	73.349
IAS29 Adjustments	(9.709)	(7.068)	(16.393)	(11.608)
Charge for the year	-	7.141	-	-
Interest due to discounting of the provision	386	-	23.519	60.949
Payment (-)	(92)	(2.710)	(80.003)	(2.719)
(Gain)/Loss from change in provision due to change in				
estimations	(4.412)	-	-	-
Period end	60.335	50.298	45.984	119.971





# **LONG-TERM PROVISIONS (continued)**

	31-Mar-25	31-Dec-24
1 Ionnom	26.050	20.222
1 January	36.059	39.323
IAS29 Adjustment	(3.380)	(5.149)
Current year expense/(income)	5.311	10.046
Discount effect	(972)	2.111
Period end	37.018	46.331





# Right of Use Asset

	<b>January 1, 2025</b>	Additions	Disposals	March 31, 2025
Cost				
Real Estates	958.487	107.388	-	1.065.875
Furniture & Fixtures	134.490	15.773	-	150.263
Vehicles	244.323	-	(686)	243.636
Total	1.337.300	123.161	(686)	1.459.774
Deprication				
•				
Real Estates	333.398	38.131	-	371.528
Furniture & Fixtures	37.546	4.448	-	41.993
Vehicles	182.407	15.036	-	197.444
Total	553.351	57.615	-	610.965
Net Book Value	783.949			848.809





#### **EMPLOYEE BENEFITS**

	31-Mar-25	31-Dec-24
ЕТВ	102.551	101 570
	182.551	181.570
Provision on seniority	90.550	92.178
	273.101	273.748
ETB	31-Mar-25	31-Mar-24
1.Jan	181.570	202.876
IAS29 Adjustments	(17.012)	(26.462)
Payments	(1.359)	(15.293)
Actuarial gain/loss	-	-
Interest cost	11.413	9.285
Service Cost	7.939	5.697
Closing	182.551	176.103
Provision on Seniority	31-Mar-25	31-Mar-24
1.Jan	92.178	95.024
IAS29 Adjustments	(8.613)	(12.427)
Payments	(5.941)	(5.841)
Interest cost	5.551	5.022
Service Cost	7.375	5.772
Closing	90.550	87.550





# THE OTHER ASSETS AND LIABILITIES

	31-Mar-25	31-Dec-24
Short Term Prepaid Expenses		
Advances Given for Business Purposes	1.364.410	822.877
Prepaid Expenses	12.935	7.036
	1.377.345	829.913
	31-Mar-25	31-Dec-24
Long Term Prepaid Expenses		
Fixed asset advances given	98.471	112.432







# **CAPITAL AND LEGAL RESERVES**

	31-Ma	ar-2025	31-Dec-202	4
COMPOSITION OF SHAREHOLDERS:	Amount	%	Amount	%
Hacı Ömer Sabancı Holding A.Ş.	76.035	39,72	76.035	39,72
HeidelbergCement AG	76.035	39,72	76.035	39,72
Other publicly-held part	39.377	20,56	39.377	20,56
Total in historical TL	191.447	100,00	191.447	100,00
Restatement effect	9.925.858		9.925.858	

10.117.305

31 Mart 2025 (TFRS)	Historical value	IAS29 adjustments	Indexed value
Capital adjustment differences	233.178	9.692.680	9.925.858
Reserves on retained earnings	637.782	3.561.941	4.199.723

31 Mart 2025 (VUK)	Historical value	IAS29 adjustments	Indexed value
Capital adjustment differences	216.898	6.749.985	6.966.883
Reserves on retained earnings	616.941	5.184.850	5.801.791





**Total per financial statements** 



10.117.305

Sales Income	31-Mar-2025	31-Mar-2024	<u>%</u>
Domestic sales	3.304.412	4.796.013	(31,1)
Overseas sales	945.025	1.168.756	(19,1)
Sales discount (-)	(10.281)	(14.779)	30,4
Other discount (-)	(58.069)	(72.453)	19,9
	4.181.087	5.877.537	(28,9)
Earnings on services	31-Mar-2025	31-Mar-2024	%
Sale of services	116.043	115.236	0,7
Total sales	4.297.130	5.992.773	(28,3)







COST OF SALES	31-Mar-2025	31-Mar-2024	%
Direct material cost	2.677.495	3.701.145	(27,7)
Direct labour cost	412.818	430.370	(4,1)
Other production cost	523.264	484.611	8,0
Amortization & Depreciation	318.541	300.069	6,2
<b>Total Production Cost</b>	3.932.118	4.916.195	(20,0)
Change in semi-final products	62.348	341.683	81,8
Opening	441.616	574.720	
End-of-period	379.268	233.037	
Change in final products	(43.103)	(96.689)	(55,4)
Opening	270.065	164.448	
End-of-period	313.168	261.137	
Cost of trade goods	140.667	191.971	(26,7)
Cost of service sold	27.504	40.072	(31,4)
Total Cost of Sales	4.119.534	5.393.232	(23,6)







OPERATING EXPENSES	31-Mar-2025	31-Mar-2024
General and administrative expenses	288.193	255.960
Marketing, sales and distribution expenses	54.762	37.530
Research and development expenses	5.312	-
	348.267	293.490
General and administrative expenses		
Salaries and expenses of personnel	193.052	155.541
Depreciation and amortisation	30.449	34.459
External utilities and services obtained	29.813	15.222
Consultancy expenses	12.093	14.712
Advertising, Communication expenses	2.189	3.333
Miscellaneous expenses	5.762	13.923
Traveling expenses	4.791	6.932
Representation expenses	2.051	1.987
Taxes, duties and fees	3.935	5.829
Insurance expenses	2.004	2.404
ETB	1.937	1.320
Rent expenses	117	298
	288.193	255.960







OPERATING EXPENSES (continued)	31-Mar-2025	31-Mar-2024
General and administrative expenses	288.193	255.960
Marketing, sales and distribution expenses	54.762	37.530
Research and development expenses	5.312	-
	348.267	293.490
Marketing, sales and distribution expenses		
Salaries and expenses of personnel	38.261	27.297
Representation expenses	506	720
Doubtful receivables expenses	1.542	(2.504)
Sales guarantee expenses	2.455	2.481
Miscellaneous expenses	5.038	1.832
Depreciation and amortisation	3.360	2.606
Taxes, duties and fees	627	2.710
Traveling expenses	1.559	1.721
External utilities and services obtained	1.122	506
ЕТВ	277	25
Rent expenses	15	136
	54,762	37.530





# **Amortization & Depreciation**

	31-Mar-2025	31-Mar-2024
The state of the s		
Tangible Fixed Assets		
Production cost	313.772	295.033
General and administrative expenses	27.601	28.641
Marketing, sales and distribution expenses	3.360	2.606
Other operating cost	4.114	5.211
Research and development cost	231	-
Total Depreciation Expences	349.078	331.491
Intangible Fixed Assets		
Production cost	4.769	5.036
General and administrative expenses	2.848	5.818
Other operating expenses	265	213
Total Amortization Expences	7.882	11.067







# Personnel expenses

	31-Mar-2025	31-Mar-2024
Personnel expenses		
Payroll and premiums	463.448	420.987
Other social expenses	179.416	187.869
Provision expense for ETB	7.939	5.697
	650.803	614.553





OTHER OPERATING INCOME	31-Mar-25	31-Mar-24
Operational fx gain	97.529	130.488
Rediscount income	31.178	21.689
Rent income	13.778	14.861
Gain on sale of spare part material, net	7.318	9.372
Term difference gain	7.239	982
Incentive income	1.665	1.576
Mining fee provision released	278	4.118
Other	15.021	14.577
	174.006	197.662

OTHER OPERATING EXPENSES	31-Mar-25	31-Mar-24
Operational fx losses	178.406	212.568
Donations	15.401	27.531
Rediscount expenses	9.785	63.478
Provision expense for recultivation	7.377	10.046
Expenses of rented terminals	4.787	4.272
Non deductible expenses	2.731	903
Property and estate taxes	95	31
Penalty and indemnity	55	93
Other	613	6.627
	219.250	325.549







<b>Profit from Investment Activities</b>	31-Mar-25	31-Mar-24
Dividend from subsidiary	53.865	-
Gain on sale of property, plant and equipment, net	-	1.913
Gain on sale of subsidiary	2.530	20
	56.395	1.933

# **Dividend Per Share**

	Current Period Indexed 2025PP 31-Mar-2025	Previous Period Indexed 2025PP 31-Dec-2024
Parent Share	(176.876)	1.840.811
Weighted average number of ordinary shares issued (per 1		
kr)	19.144.707	19.144.707
Earnings per share (kr)	(0,924)	9,615
Dividend to be paid / paid to shareholders	(1.200.000)	1.539.248
Gross dividend paid per share (kr)	(6,268)	8,040







Financial Gain	31-Mar-25	31-Mar-24
Financial Fx Gain	87.160	89.754
Interest Income	379.311	232.184
Fx gain from Derivatives	-	1.042
Total financial gain	466.471	322.980

Financial Loss	31-Mar-25	31-Mar-24
Financial Fx loss	12.900	9.736
Interest expenses	315.461	282.537
Fx loss from Derivatives	-	6.933
Total financial loss	328.361	299.206







#### **NET MONETARY POSITION**

Monetary Assets	31 March 2025	31 March 2024
Cash and cash equivalents	(449.479)	(490.262)
Financial investments	-	(6.381)
Trade receivables	(322.392)	(595.783)
Short-term other receivables	(26.156)	(112.302)
Long-term other receivables	(11.214)	(9.769)
Monetary Liabilities	31 March 2025	31 March 2024
Financial borrowings	309.553	374.221
Lease liabilities	42.976	60.193
Trade payables	320.473	548.530
Employee benefit liabilities	10.988	16.165
Short-term provisions for employee benefits	12.642	22.388
Other short-term provisions	6.846	27.388
Deferred income	2.916	5.404
Other short-term liabilities	14.323	24.899
Period profit tax liability	11.214	36.242
Long-term provisions for employee benefits	17.306	27.246
Other long-term liabilities	11.781	20.670
Monetary Assets	(809.241)	(1.214.497)
Monetary Liabilities	761.018	1.163.346
MGL	(48.223)	(51.151)







#### DEFERRED TAX ASSETS/LIABILITIES

	Deferred Tax Assets		Deferred Tax Liabilities		Deffered tax income	
	31-Mar-25	31-Dec-24	31-Mar-25	31-Dec-24	31-Mar-25	31-Mar-24
Property, plant and equipment	346.350	406.186	-	-	(59.836)	(110.406)
Goodwill	-	-	(688.616)	(687.401)	(1.215)	-
Inventories	-	-	(52.620)	(51.689)	(931)	(17.721)
Provision for employee termination benefits	-	-	(5.132)	(10.486)	5.354	1.528
Allowance for unearned/unaccrued interest						
(included in receivables and payables, net)	25.290	30.390	(12.861)	(17.610)	(351)	9.670
Recultivation provision	34.064	29.627	-	-	4.437	5.807
Other timing differences, net	142.597	111.114	(295.827)	(209.643)	(54.701)	1.754
Forward	-	-	-	-	-	1.636
Tax income/expense related to other						
comprehensive income items	-	-	(142.765)	(141.647)	(1.118)	16.283
	548.301	577.317	(1.197.821)	(1.118.476)	(108.361)	(91.449)







	31-Mar-25	31-Dec-24
Deferred tax asset in BS	-	-
Deferred tax liability in BS	649.520	541.159
Net DT	(649.520)	(541.159)
Deferred tax asset in DT table	548.301	577.317
Deferred tax liability in DT table	1.197.821	1.118.476
Net DT	(649.520)	(541.159)
	31-Mar-25	31-Dec-24
Current year corporation tax	=	891.461
Prepaid taxes	(19.278)	(584.724)
IAS29 adjustment	(11.489)	(177.293)
Previous year tax debt	129.444	
Income tax to be paid	98.677	129.444
	31-Mar-25	31-Mar-24
Income statement		_
Current year corporation tax	-	(42.776)
Deferred tax	(107.243)	(107.732)
Tax in financials	(107.243)	(150.508)







	31-Mar-25	31-Mar-24
Balance sheet		_
January, 1st	(541.159)	51.411
Deferred tax income/(expense) in income statement	(107.243)	(107.732)
Deferred tax income/(expense) related to comprehensive income	(1.118)	16.283
Net deferred tax asset/	(649.520)	(40.038)

## **Tax Reconciliation**

	31-Mar-25	31-Mar-24
Gain before taxation	(69.633)	152.720
Tax at the domestic tax rate of 25% (2024: 25%)	17.408	(38.180)
The effects of:		
- Gains that are not taxable	36.009	65.681
- Expenses that are not deductible in the determining taxable profit	(19.464)	(28.287)
- Deferred tax under incentive	5.096	-
- Current year loss	40.492	73.277
- Inflation adjustments are not include tax	(188.043)	(222.451)
- Other	1.259	(548)
Income tax expense recognised in profit	(107.243)	(150.508)







#### NET FOREIGN CURRENCY POSITION

	Currency	Amount	TL Amount	Currency	Amount	TL Amount
ASSETS						
	USD	23.055	870.686	USD	28.453	1.104.82
	EURO	9.494	386.424	EURO	4.021	162.58
	GBP	-	-	GBP	-	
	Other	-	-	Other	-	
TOTAL			1.257.110			1.267.4
LIABILITIES						
	USD	(19.528)	(738.816)	USD	(26.749)	(1.040.57
	EURO	(9.495)	(387.161)	EURO	(9.845)	(398.78
	GBP	-	-	GBP	(2)	(8
	Other	(9.389)	(97.176)	Other	-	
TOTAL			(1.223.154)			(1.439.44

	31-Mar-25	31-Mar-24
Total Export	945.025	1.168.756
Total Import	299.882	816.855
Export / Import	3,2	1,4







#### FX Sensitivity Analysis

Valuation rate (%)	20
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	Currei	nt period			
	Profi	t/loss	Equity		
	Revaluation of foreign currency	Devaluation of foreign currency	Revaluation of foreign currency	Devaluation of foreign currency	
	R	evaluation of US Dollar aga	inst TRL at the rate of 20%	ó:	
1- US Dollar net asset/liability	26.640	(26.640)	-		
2- Hedged amount in US Dollar (-)	-	-	-		
3- US Dollar Net Effect (1+2)	26.640	(26.640)	_		
		Revaluation of EURO agair	st TRL at the rate of 20%:		
4- EURO net asset/liability	(8)	8	-		
5- Hedged amount in EURO (-)	-	-	-		
6- EURO Net Effect (4+5)	(8)	8	-		
	R	Revaluation of other FX again	inst TRL at the rate of 20%	<b>:</b>	
7- Other FX net asset/liability	(19.435)	19.435	-		
8- Hedged amount in other FX (-)	-	-	-		
9- Other assets in FX Net Effect (7+8)	(19.435)	19.435	-		
TOTAL (3+6+9)	7.197	(7.197)	-		







	Previous peri	od 31-Dec-2024		
	Profi	Profit/loss		uity
	Revaluation of foreign	Devaluation of foreign	Revaluation of foreign	Devaluation of foreign
	currency	currency	currency	currency
	R	evaluation of US Dollar aga	inst TRL at the rate of 10%	<b>%</b> :
1- US Dollar net asset/liability	13.234	(13.234)	-	
2- Hedged amount in US Dollar (-)	-	_	-	
3- US Dollar Net Effect (1+2)	13.234	(13.234)	•	
		Revaluation of EURO again	nst TRL at the rate of 10%:	
4- EURO net asset/liability	(47.181)	47.181	•	
5- Hedged amount in EURO (-)	-	_	•	
6- EURO Net Effect (4+5)	(47.181)	47.181	-	-
	F	Revaluation of other FX aga	inst TRL at the rate of 10%	, o:
7- Other FX net asset/liability	(20)	20		
8- Hedged amount in other FX (-)	-	_		
9- Other assets in FX Net Effect (7+8)	(20)	20	-	
		_	-	-
TOTAL (3+6+9)	(33.967)	33.967	-	-







	Receivables						
Credit Risk Table (31.03.2025)		Trade receivables		ceivables			
Current period	Related parties	Third parties	Related parties	Third parties	Deposit at banks	Derivatives	Other
Maximum amount of credit risk as of report date (A+B+C+D+E) (1)	69.763	3.181.251	76.211	119.375	3.507.287		-
- The part of maximum risk which is secured by guarantees etc		3.114.488	76.211	-	-	-	_
		-	-	_	-	_	_
A. Net book value of financial assets which are unexpired or not impaired (2)	69.763	2.902.597	76.211	119.375	3.507.287	-	-
B. Net book value of financial assets, whose conditions are renegotiated, otherwise they are stated as overdue (3)	_	17.885	-	-	-	-	_
C. Net book value of financial assets which are not impaired but became overdue	-	278.654		_	-	-	-
- The part under guarantee etc.		267.810		-	-	-	-
D. Net book value of impaired assets		-	-	-	-	_	_
- Overdue (gross book value)		45.426	-	-	-	_	_
- Impairment (-)		(45.426)	-	-	-	_	-
- Under guarantee part of net value		-		-	-	-	_
- Unexpired (gross book value)		-	-	-	-	_	_
- Impairment (-)		-	-	-	-	_	_
- Under guarantee part of net value		-	-	-	-	_	_
E. Issues including off balance sheet credit risk		-	-	_	-	_	-

- 1) In determining the amount, the aspects providing increase in credit reliability (such as collaterals received) are not taken into account.
- 2) Guarantees consists of guarantee notes received from customers, guarantee checks and hypothecs.
- 3) The Company didn't have any collection problem related to those customers in the past.







Credit Risk Table	Receivables						
(31.12.2024)	Trade receivables		Other receivables				
Previous period	Related parties	Third parties	Related parties	Third parties	Deposit at banks	Derivatives	Other
Maximum amount of credit risk as of report date (A+B+C+D+E) (1)	143.130	3.618.359	12.947	120.810	4.898.492	-	-
- The part of maximum risk which is secured by guarantees etc	-	3.455.889	12.947	_	-	-	-
		-		-	-	_	-
A. Net book value of financial assets which are unexpired or not impaired (2)	143.130	3.425.944	12.947	120.810	4.898.492	-	-
B. Net book value of financial assets, whose conditions are renegotiated, otherwise they are stated as overdue (3)	_	11.684	-	_	-	-	-
C. Net book value of financial assets which are not impaired but became overdue	_	180.731		_	-		-
- The part under guarantee etc.		155.314		-	-	-	_
D. Net book value of impaired assets		-	-	-	-	_	-
- Overdue (gross book value)		48.299		-	-	_	-
- Impairment (-)	-	(48.299)	-	-	-	-	-
- Under guarantee part of net value		-		-	-	-	-
- Unexpired (gross book value)		-		-	-	-	-
- Impairment (-)		-		_	-	-	-
- Under guarantee part of net value		-		-	-	-	-
E. Issues including off balance sheet credit risk	_	-	-	-	-	-	-

- 1) In determining the amount, the aspects providing increase in credit reliability (such as collaterals received) are not taken into account.
- 2) Guarantees consists of guarantee notes received from customers, guarantee checks and hypothecs.
- 3) The Company didn't have any collection problem related to those customers in the past.







### Liquidity risk table

**Current period 31.03.2025** 

Current period erioc.2020						
		Total cash outflows according to agreement				
Due dates according to agreements	Book value	(=I+II+III+IV)	< 3 months (I)	3-12 months (II)	1-5 years (III)	> 5 years (IV)
Non-derivative Financial Liabilities	7.097.417	7.621.738	3.852.654	3.043.481	226.224	499.379
Bank loans	3.530.445	3.562.911	637.236	2.925.675	-	-
Financial leasing payables	450.795	882.677	39.268	117.806	226.224	499.379
Trade payables	3.116.177	3.176.150	3.176.150	-	-	-

Previous period 31.12.2024

110/1005 501100 0111212021						
		Total cash outflows according to				
		<u>agreement</u>				
Due dates according to agreements	Book value	(=I+II+III+IV)	< 3 months (I)	3-12 months (II)	1-5 years (III)	> 5 years (IV)
Non-derivative Financial Liabilities	7.233.030	7.885.740	5.059.022	2.026.653	260.290	539.775
Bank loans	2.711.617	2.744.079	817.976	1.926.103	-	-
Financial leasing payables	390.376	934.132	33.517	100.550	260.290	539.775
Trade payables	4.131.037	4.207.529	4.207.529	_	-	







#### **EQUITY MANAGEMENT**

	31-Mar-25	31-Dec-24
Total Liabilities (*)	3.530.445	2.711.617
Minus: Cash & Cash Equivalents	3.662.415	4.963.122
Net debt (**)	(131.970)	(2.251.505)
Total Shareholders' Equity	11.337.221	12.697.329
Capital	21.263.079	22.623.187
Debt / Equity	-0,01	-0,18

- (\*) Total Liabilities is equal to short and long term financial liabilities
- (\*\*) Total liabilities are less than cash balance, both asset sales and financial investments are positive effect on cash balance
- (\*\*) Total Shareholders' Equity does not include inflation difference balance





# **AKCANSA**





